

THX Sound System Price Schedule

Standard License Fees

All customers will receive price discounts based on the number of THX screens certified over a 24 month period beginning May 15, 1990. Prices of screens that are THX-certified within the following 24 months will be based on the following schedule:

<u>Certified Screens</u>	<u>Fee per screen</u>	<u>THX monitor price per quantity order</u> (including shipping & handling)
1	\$8,500	\$1,400
2-4	\$8,000	\$1,400
5-9	\$7,500	\$1,300
10-19	\$7,000	\$1,300
20-49	\$6,500	\$1,200
50 and over	\$6,000	\$1,200

For example, the first THX screen license fee in a 24 month period is \$8500, screens 2-4 are \$8000, screens 5-9 are \$7500, and so forth.

The price of the THX monitor will be based on the number of monitors ordered per purchase order. For example, the price for an order of 1-4 monitors is \$1400 each, the price for an order of 5-19 monitors is \$1300 each, and so forth.

(Please note that THX will honor all written pricing contracts until they expire.)

License Fee Rebates

1. Multiple Screen Installation

A rebate will be provided to customers who install a specific number of THX screens in the same complex. The following rebates will be available:

<u>Number of Screens in a Given Site</u>	<u>Rebate Provided for This Site</u>
3-7	\$300 per THX screen
8-15	\$400 per THX screen
16 and over	\$500 per THX screen

2. All THX Rebate

An additional rebate will be provided for customers who install THX in all the screens at the same site. This applies for any number of screens including only one screen. The following rebate will be available:

<u>All screens at a site are THX</u>	<u>Rebate provided</u>
From 1 to any number	\$500 per screen

THX Screen Renewal Fee

All new THX screens will be charged a standard \$1,000 THX Screen Renewal Fee. This fee is composed of two independent charges: (1) a standard testing fee of \$350 and (2) a standard annual license renewal fee of \$650. In addition, THX (when involved in renewal testing) will be reimbursed for all out-of-pocket expenses associated with the annual recertification of THX sites (travel, hotel, etc.).